

CURRICULUM VITAE

1. **Family name:** LORD
2. **First names:** Montague J.
3. **Date of birth:** 04 May 1946
4. **Passport holder of:** Spain/United States
5. **Residence:** Thailand / Spain / United States

6. **Education:**

Institution	Degree
University of Texas at Austin, Texas USA (1979)	PhD, Economics
London School of Economics, London UK (1981-82)	Postdoctoral studies
Oxford University, Oxford UK (1981-82)	Postdoctoral studies
George Washington University, Washington DC USA (1983-84)	Postdoctoral studies
University of Massachusetts, MA USA (1968-69)	Graduate studies (Econ)
John Carroll University, Ohio USA (1968)	BS, Economics

7. **Language skills:** Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
English (mother tongue)	1	1	1
Spanish (mother tongue)	1	1	2

8. **Professional Memberships:** Royal Economic Society, American Economic Association, Cosmos Club.

9. **Other skills:** Econometric software, quantitative methods, word processing, spreadsheets

10. **Present position:** Independent consultant, Barcelona, Spain, and Washington, DC, USA.

11. Key qualifications: Economist with 36 years of experience in applied economic policy research and analysis. Following 20 years as a research economist at the Inter-American Development Bank in Washington, DC, Dr. Lord is currently undertaking independent research and consulting assignments throughout the world, with particular emphasis on Southeast Asia and the Pacific, Latin America, the Middle East and FSU countries in the fields of trade and investment, export development strategies, investment promotion, industrial and agricultural sector studies, private sector development, macroeconomics, quantitative analysis and econometric modeling, and project identification. He has directed numerous projects in his areas of expertise and has worked closely with national organizations, universities and government agencies, and with international organizations such as the ADB, EC, IDB, IMF, JICA, OECD, UNDP, WTO and World Bank.

12. Specific country project experience

Country	Dates	Country	Dates
East Asia & Pacific		Latin America and the Caribbean	
Bangladesh	2006, 2001	Barbados	2004, 1972-1992
Bhutan	2006, 2004	Argentina	1972-1992
Brunei	2009, 2003, 1995	Brazil	1972-1992
Cambodia	2009, 2008, 2007, 2006, 2001	Peru	1972-1992
China	2009, 2008, 2007	Colombia	1972-1992, 2004
Fiji	2009, 1996	Ecuador	1972-1992
India	2006	Venezuela	1972-1992
Indonesia	2010, 2009, 2008, 2003, 1999, 1995	Paraguay	1972-1992
Japan	2003, 1993	Uruguay	1972-1992
Kiribati	2009, 1996	Panama	1972-1992
Korea	2003	Nicaragua	1972-1992
Lao PDR	2010, 2009, 2008, 2007, 2006, 2000	Honduras	1972-1992
Malaysia	2009, 2003, 1995	Guatemala	1972-1992
Maldives	2007, 2006, 2005, 2004, 2003	Costa Rica	1972-1992
Marshall Islands	2009, 1996	Belize	2005, 1972-1992
Micronesia	2009, 1996	Dominican Republic	2004, 1972, 1992
Myanmar	2009, 2008, 2006	Fiji	2009, 1996
Nauru	2009, 1996	Guyana	2004, 1972, 1992
Palau	2009, 1996	Jamaica	2004, 1972, 1992
Papua New Guinea	2009	Kiribati	2009, 1996
Philippines	2009, 2008, 2003, 1998, 1995, 1994	Marshall Islands	2009, 1996
Samoa	2009	Micronesia, Federal State	2009, 1996
Singapore	2009, 2003	Nauru	2009, 1996
Solomon	2009	Palau	2009, 1996
Thailand	2010, 2009, 2008, 2007, 2006, 2003, 2002, 2000	Samoa	2009
Tonga	2009	Solomon	2009
Tuvalu	2009, 1996	St Lucia	2004, 1972, 1992
Vanuatu	2009	St Vincent and Grenadines	2004, 1972, 1992
Vietnam	2009, 2008, 2007, 2006, 2005, 2004, 2000, 1998	Tonga	2009
Central Asia & Eastern Europe		Trinidad and Tobago	2004, 1972, 1992
Kazakhstan	1999, 1998, 1997, 1996, 1995	Tuvalu	2009, 1996
Kyrgyzstan	1999, 1998, 1997, 1996, 1995	Vanuatu	2009
Uzbekistan	2004, 1998	Middle East	
Azerbaijan	2008, 2006	Egypt	2005, 2000, 1999, 1998, 1997,
Romania	1993	Jordan	2002, 2001, 1994

13. Professional experience

Date	Location	Company & Reference*	Position	Description
SELECTED RELEVANT SHORT-TERM ASSIGNMENTS 1993 TO DATE				
2010	Indonesia	European Commission (EC)	Economist	Export of Indonesia to European Union, supporting Second Trade Policy Support (TSP II) Program.
2010	Lao PDR	World Bank	Economist	Impact on Insurance Industry of Accession to GATS under the WTO
2010	Lao PDR	European Commission (EC) / World Bank	Economist	Evaluation of Poverty Reduction Support Operation based on EuropeAid's Evaluation methodology.
2010	Lao PDR, Thailand, Vietnam	Asian Development Bank (ADB)	Economist	Trade-related poverty impact assessment of cross-border trade impact on poverty and social issues along East-West Economic Corridor of Greater Mekong Subregion.
2009	Lao PDR	UNDP	Economist	WTO impact assessment on Lao PDR on sector-specific construction and beverage industries following accession in support of Government's negotiations for WTO accession.
2009	Cambodia, Thailand, Vietnam	Asian Development Bank (ADB)	Economist	Trade strategy support for border towns of major economic corridors of Greater Mekong Subregion, identifying value chains, business development centers and economic profiling investment identification.
2009	Pacific countries	Pacific Island Forum Secretariat	Economist and Team Leader	Aid for Trade (Aft) design of project proposals in context of Pacific island countries' trade strategies for Fiji, Kiribati, Marshall Islands, Federal State of Micronesia, Nauru, Palau, PNG, Samoa, Solomon, Tonga, Tuvalu and Vanuatu, to mobilize Aft resources.
2009	East Asia	European Community (EC)	Economist	Sustainability of the Asian growth model, delinking possibilities, and policy prescriptions, based on empirical evidence underlying key arguments on delinking.
2009	Developing Countries	Bloomberg	Economist	Assessing opportunities for growth in developing countries of microenterprises and SMEs, demonstrating inverse relationship between share of SMEs in economy and level of development.
2008-09	Lao PDR, Thailand, Vietnam	Asian Development Bank (ADB)	Economist	Strategy and Action Plan for East-West Economic Corridor and results-oriented framework for poverty reduction and growth
2008	Southeast Asia	ASEAN Secretariat	Economist and Team Leader	Regional economic integration among ASEAN member countries and quantitative analysis of common external tariff and implementation options and comparative analysis with existing FTAs.
2008	Lao PDR	Asian Development Bank (ADB)	Economist	Trade strategy support for agricultural sector loan, covering trade and investment profile at the detailed product level, preferential market access to EU and other markets, regulatory and conformity framework.
2008	Azerbaijan	US Agency for International Development (USAID)	Economist	WTO impact assessment and trade-related poverty analysis supporting transition strategy for vulnerable segments of trade integration process.
2007-08	Lao PDR	European Commission (EC) / World Bank	Economist	Trade-related capacity building component design for multi-donor Trade Development Facility covering SPS and TBT measures, regulatory framework, production/trade promotion, and trade policies.
2007	China, Laos, Thailand, Vietnam	Asian Development Bank (ADB)	Economist	Strategy and Action Plan for North-South Economic Corridor and results-oriented framework for poverty reduction and growth for GMS 2008 Summit.
2007	Viet Nam	European Commission (EC)	Team Leader	Evaluation of WTO-support under Multilateral Trade Assistance Project (MUTRAP), including horizontal accession issues and sector-specific impact analysis.
2007	Maldives	Asian Development Bank (ADB)	Economist	Trade strategy support in preparation of Loan Program for Small and Medium Size Enterprise (SME) Development
2006	Lao PDR	European Commission (EC)/World Bank	Economist	Assessment of the tax system in Laos and impact on business environment, encompassing structure and distribution of tax and revenue system, comparative analysis with comparator countries.
2006	Cambodia and Lao PDR	European Commission (EC)	Economist	Evaluation of Multilateral Trade Assistance Project (MUTRAP) in Cambodia and Laos covering export promotion activities, capacity building for enterprise development, knowledge transfer and R&D.
2006	Viet Nam	European Commission (EC)	Financial Specialist	Assessment of options for tax revenue forecasting methods of government tax department.
2006	Maldives	Asian Development Bank (ADB)	Economist	Trade strategy support in preparation of Loan Program for Small and Medium Size Enterprise (SME).

Date	Location	Company & Reference*	Position	Description
2006	Azerbaijan	Asian Development Bank (ADB)	Economist	Assessment of Poverty Reduction Strategy Paper (PRSP), and initiate Country Poverty Analyses (CPA) for results-oriented country strategy and programming (CSP) report.
2006	Bangladesh, Bhutan, India, Myanmar	Asian Development Bank (ADB)	Trade Logistics Specialist	Regional integration analysis to promote trade among the Member States of the Bay of Bengal Initiatives for Multi-Sectoral Technical and Economic Cooperation (BIMSTEC).
2005	Viet Nam	Asian Development Bank (ADB)	Team Leader	Assessment of commercial opportunities for agriculture and identify key elements of strategy based on quantitative methods for measuring regional and international competitiveness of industries.
2005	Egypt	US Agency for International Development (USAID)	Team Leader	Evaluation of trade policy and customs reforms from donor-assisted policy, reviewing 25 years of program activities using econometric modeling and other quantitative measuring techniques .
2005	Belize	Department for International Development (DFID)	Economist	Bilateral trade agreement assessment based with Guatemala on investment, transportation based on econometric modeling of bilateral trade flows between Belize and Guatemala.
2005	Maldives	Asian Development Bank (ADB)	Team Leader	Trade-related support for commercialization of Agriculture in the Maldives assessing opportunities based on competitive advantage of key products, and domestic resource cost (DRC) analysis.
2004	Uzbekistan	Asian Development Bank (ADB)	Team Leader	Economic analysis of growth sources from product and expenditure sides, and development of macro-model using RMSM-X methodology adapted to dynamic model using econometric estimates, growth decomposition analysis using growth accounting framework, total factor productivity (TFP) analysis.
2004	Bhutan	Asian Development Bank (ADB)	Team Leader	Evaluation of country assistance program evaluation (CAPE) of loans and technical assistance.
2004	Viet Nam	Asian Development Bank (ADB)	Team Leader	WTO trade capacity building for accession negotiations focusing on both goods and service impact assessments using econometric modeling techniques for product and sector-specific analysis.
2004	ACP Caribbean Countries	Department for International Development (DFID)	Economist	Evaluation of donor assistance to determine international competitiveness of major industries using alternative quantitative techniques, as part of global competitiveness survey, for Barbados, Belize, Dominican Republic, Guyana, Jamaica, St Lucia, St Vincent, and Trinidad and Tobago.
2004	Colombia	US Agency for International Development (USAID)	Team Leader	Bilateral trade agreement impact assessment of using disaggregated econometric model to measure welfare effects and employment and output impact of alternative tariff-reduction in sequencing FTA.
2004	Maldives	Asian Development Bank (ADB)	Team Leader	Trade-related support for technical assistance project for commercialization of agriculture focusing on commercial opportunities of key products, domestic resource cost (DRC) analysis, and value chains.
2003	ACP African Countries	World Bank	Economist	Trade-related capacity building for ACP Africa member countries on effects of donor aid policies based on export promotion policies, value chains, targeted industry strategies, investment incentive structures.
2003	Brunei-Indonesia-Malaysia-Philippines	Asian Development Bank (ADB)	Team Leader	Sub-regional trade agreement growth area strategy on trade, agro-business, transport and trade to identify leading sectors and industries to promote exports and investment-oriented activities in specific geographic regions of each country, including analysis of growth markets with and outside region.
2003	Maldives	Asian Development Bank (ADB)	Economist	Strategy and action plan sub-regional cooperation based on the Asian growth area model.
2003	Cambodia, China, Laos, Myanmar, Thailand, Vietnam	Asian Development Bank (ADB)	Team Leader	Trade capacity building information system for Greater Mekong Subregion to develop detailed trade database of member countries, including interactive online database in ADB website.
2003	Global	US Agency for International Development (USAID)	Trade Economist	Evaluation of competitiveness initiatives throughout world by public & private organization.
2002	Jordan	European Community (EC)	Team Leader	EPA negotiations support to implementation of EU-Jordan Association Agreement covering regulatory measures, SPS and TBT framework, rules of origin, rights of establishment, public procurement.
2002	Thailand	Department for International Development (DFID)	Economist	Trade-related capacity building support through delivery of training course for trade policy impact on poverty alleviation, with case studies.
2001	Jordan	US Agency for International Development (USAID)	Team Leader	WTO trade capacity building on Government Procurement Agreement and identified TA needs based on development of detailed product database and application of econometric modeling estimates.
2001	Jordan	US Agency for International Development (USAID)	Team Leader	Evaluation of WTO Government Procurement Agreement, drafted entity offers, based on econometric modeling and quantitative modeling methods for evaluating alternative offers.

Date	Location	Company & Reference*	Position	Description
2001	Vietnam	World Bank	Economist	Trade capacity building in macroeconomic and microeconomic factors affecting export competitiveness based on alternative measures and using detailed trade data for industries.
2001	Jordan	US Agency for International Development (USAID)	Team Leader	WTO impact assessment for Government Procurement Agreement (GPA) in key industries based on econometric modeling and quantitative modeling methods for evaluating alternative offers.
2001	Bangladesh	Asian Development Bank (ADB)	Macro-economist	Trade-related capacity building in macro-modeling to support ADB planning and programming.
2001	Cambodia	Asian Development Bank (ADB)	Macro-economist	Trade-related poverty analysis quantitatively assessing impact of macroeconomic policies on poverty reduction for sustainable development.
2001	Jordan	US Agency for International Development (USAID)	Team Leader	Bilateral trade agreement evaluation of Jordan-US free trade agreement (FTA) based on econometric and quantitative analyses of competitiveness, complementarities, effective protection, and FTA/GATS.
2000	Honduras	US Agency for International Development (USAID)	Trade Specialist	Strategy and action plan for trade and investment programs/policies based on comprehensive analysis of tariff, para-tariff measures and other trade-control measures, and measures affecting exports.
2000	Laos, Thailand, Viet Nam	Asian Development Bank (ADB)	Trade Specialist	Sub-regional trade agreement growth area strategy for trade and investment policies and projects for East-West Economic Corridor of NE Thailand, southern Lao PDR and central Vietnam.
2000	Egypt	US Agency for International Development (USAID)	Team Leader	WTO impact assessment of tariff reforms and their impact on the macro-economy based on both econometric modeling techniques and CGE model.
1999	Egypt	US Agency for International Development (USAID)	Macro-economist	Trade capacity building in design and estimated balance of payments model for macro project.
1999	Southeast Asia	Asian Development Bank (ADB)	Economist	Regional integration and global trade linkages for ASEAN members based on transmissions from trade, exchange rates, prices, interest rates, intra-ASEAN linkages and extra-regional linkages.
1999	Egypt	US Agency for International Development (USAID)	Macro-economist	Trade capacity building in competitiveness of furniture industry based on effective protection rates using detailed econometric model of five sub-industries and measuring impact on exports.
1999	Kazakhstan	Japan International Cooperation Agency (JICA)	Economist	Trade capacity building in preparation of Investment Guide to Kazakhstan as part of on-going JICA project to promote trade and investment.
1998	Viet Nam	Asian Development Bank (ADB)	Macro-economist	Trade capacity building with training of State Bank of Viet Nam staff for the design and implementation of trade and macroeconomic models.
1998	Philippines	Asian Development Bank (ADB)	International Trade	WTO trade capacity building in joint WTO/ADB conference and prepared policy Asia's current trade issues using detailed econometric trade model to measure welfare impact of tariff reduction strategies.
1998	Kazakhstan	Japan International Cooperation Agency (JICA)	Policy Specialist	Trade capacity building on industry performance, investment patterns, financing availability, and privatization policies.
1998	Uzbekistan	US Agency for International Development (USAID)	Policy Specialist	Trade capacity building in analytical model for trade and investment project based on alternative measures of production and export competitiveness for key industries and sectors of the economy.
1998	Egypt	US Agency for International Development (USAID)	Policy Specialist	Trade-related poverty analysis based on survey and critical analysis of poverty and unemployment.
1997	Kazakhstan	Japan International Cooperation Agency (JICA)	Policy Specialist	Trade-related capacity building in preparing study on economic policies and regulatory issues.
1996	Kazakhstan	US Agency for International Development (USAID)	Team Leader	Trade capacity building in macro-modeling project for National Bank of Kazakhstan.
1996	ACP Pacific Countries of Micronesian	Asian Development Bank (ADB)	Policy Specialist	Sub-regional cooperation support in designing strategy and action plan for regional cooperation based on the Asian growth area model for Kiribati, Marshall Islands, Federal State of Micronesia, Nauru, Palau and Tuvalu, based on action agenda in prioritized areas within the context of the development program.
1995	Brunei, Indonesia, Malaysia, Philippines	Asian Development Bank (ADB)	Trade Specialist	Sub-regional trade agreement growth area strategy to promote exports and investment-oriented activities in specific geographic regions of each country, covering trade, finance, agro-industry, logistics and transport facilitation in the context of five designated economic corridors.
1995	Kazakhstan	US Agency for International Development (USAID)	Macro-economist	Trade capacity building on policy and institutional constraints impacting on trade and investment regimes including regulatory measures and non-tariff barriers affecting competitiveness of key sectors.
1994	Egypt	US Agency for International Development (USAID)	Trade Policy Specialist	WTO trade capacity building to assessed trade liberalization in structural adjustment support program. Identified key trade policy issues and macroeconomic linkages impacting on key sectors of the economy

Date	Location	Company & Reference*	Position	Description
1994	Philippines	US Agency for International Development (USAID)	Trade Specialist	WTO trade capacity building in quantitative assessment of effects of WTO on non-traditional agricultural exports using econometric trade model to measure welfare impact of alternative strategies.
1994	Jordan	US Agency for International Development (USAID)	Team Leader	WTO trade capacity building to assess economic impact of WTO membership based on changes required in trade regime using detailed econometric trade model to measure welfare impact.
1994	Honduras	US Agency for International Development (USAID)	Team Leader	Trade capacity building to evaluate banana sector policy reforms to rationalize macro and microeconomic factors.
1994	Egypt	US Agency for International Development (USAID)	Team Leader	WTO trade capacity building assessment of likely impact of liberalization under WTO rules based on quantitative assessment of alternative policy reforms classified under ease-of-delivery options.
1993	Romania	US Agency for International Development (USAID)	Macro-economist	Trade capacity building in macroeconomic modeling project under fixed and flexible exchange rate systems.
1993	Romania	US Agency for International Development (USAID)	Macro-economist	Trade capacity building in design and implementation of training project for public-private sectors in macroeconomic policy
1993	OECD	OECD	Economist	Assessed prospects of non-industrialized countries for <i>OECD Economic Outlook</i> .
1993	Panama	Iowa State University/US Agency for International Development (USAID)	Policy Specialist	Trade capacity building for high-level government officials on trade and macroeconomic policy analysis on manufacturing trade in Latin America based on Inter-American Development Bank (IADB).
1993	Nicaragua	US Agency for International Development (USAID)	Trade Specialist	Trade capacity building project to evaluate export and investment promotion in agriculture/industries.
SUMMARY OF PROFESSIONAL EXPERIENCE BEFORE 1993				
1972-1992	USA/Latin America	Inter-American Development Bank	Research Economist & Acting Division Chief	Acting Chief of International Trade Section and Research Division. Managed team of international economists supporting IDB lending operations, and coordinated activities in trade, finance and macroeconomics. Designed international trade policy models to quantitatively assess impact of multilateral trade liberalization, free trade areas and WTO negotiations.
1993-2002	USA	West Virginia University	Visiting Professor	Department of Economics.
1981-82	United Kingdom	Oxford University	Research Fellow	Queen Elizabeth House and Institute of Economics and Statistics. Lecture series on international trade.
1981-82	United Kingdom	London School of Economics	Visiting Professor	Department of Economics. Lectured in doctoral thesis classes.

14. Other relevant information (publications)

- *Imperfect Competition and International Commodity Trade: Theory, Dynamics, and Policy Modelling*. Oxford: Clarendon Press, 1991.
- *The Handbook of Latin American Trade in Manufactures* (ed.). Cheltenham, Glos, UK: Edward Elgar Publishing, 1998.
- Over 25 refereed articles and book chapters, and over 75 invited addresses and papers for professional meetings and international conferences
- Reviewer for Oxford Univ. Press, *JDE*, *Journal of Policy Modelling*, *World Development*, *Applied Economics*.
- Selection Committee, Hubert Humphrey Fellowship Program.